

Why do Hot Tubs Cost Less Online At SpaDepot.com?

A great question. With decades of supplying premium quality spas to thousands of satisfied customers coast to coast, our volume earns us significantly lower manufacturing costs.

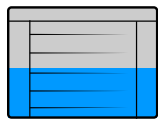
Our Belize and LifeCast Spa models are built in America to the highest quality standards.



The Retailers

The real question is: *Why do spas cost so much more at retail spa stores?*

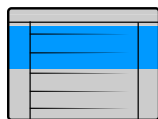
Most retailers sell only a few dozen spas per year, so they have to make a large profit from each customer in order to justify the sales of hot tubs.



42%
Dealer Profit Margin



11.5%
Overhead & Freight



39%
Wholesale Cost



7.5%
Commission & Media

*These ratios can be applied to virtually any spa found in your local hot tub store.
State sales tax can easily add an extra \$800 - \$900 on a \$10,000 spa.*

More Spa for Less Money

No Sales Tax - except in our home state, Washington.

No Commission - Customer Care Team is salaried, and here to help you.

Lower Overhead - our spas are built-to-order in the USA and shipped factory-direct.

